



After taking various courses dealing with Cosmetic dentistry, Implant dentistry and various other “specialize in 3 days “ courses, I would still come back to my office on Monday and literally look for patients who could be “sold” on what I learned. Most of these courses with glittering and sexy titles were based on finding patients in the private practice seeking elective treatment or treatments that would require one to buy loads of expensive equipment and literally remodel the office. But this was not to be true for the Orthodontic course that I came across a few years ago. “Orthodontics for the General dentist” is a course that fills the large educational void that we all leave dental school with: Comprehensive Orthodontics knowledge. Almost every patient that walks into your practice can be a candidate for orthodontic care and the great thing is if they know you are trained to do orthodontics, they will ask you for the treatment instead of you spending your time, “selling” treatment to them. I was doing comprehensive cases on children and adults after the **FOURTH SESSION** of this course and have not stopped since. I can give proof to anybody that this course single handed raised my income by at least **\$150,000- 200,000** just the first full year after the course. Monetary gains set aside; you will start looking at every case you workup for cosmetic dentistry, full rehab, or tooth replacement, with an orthodontic angle. Best of all, with a total investment of no more than \$2500 in supplies and equipment, there is no better return or investment known to any dentist! So every time you refer that **\$6000** out your door to an orthodontist, just give one thought to taking this course. This is one of the least invasive procedures in all of dentistry and there is no reason why you as a general dentist should refer orthodontics to a specialist. You will not have reason to refer a single case outside your office after taking this course.

Now Lets get to the course Instructor, Dr. Chanda Kale. The Kale brings to the table, years of clinical hands on orthodontic experience that is there for you to tap into as much as you want. But this is not what makes him a great teacher. What makes him the best trainer I have ever come across taking various CE courses is that he has a unique passion about what he teaches. He will constantly reinforce the techniques with this passion, one on one to each student if needed instead of standing on a high podium lecturing from power point slides. You will learn how to bend wires one on one till you master the technique. He will guide you thorough your cases in a cookbook, step by step manner with personal attention that I have not experienced in any other course. Part of his passion in teaching comes from his belief that we as general dentist have the ability and right to offer orthodontic care to our patients just like an orthodontist does. He has been the most accessible teacher I have ever learned in that you can reach him at any time you need , through phone or email and get an instant response to any question through the course and years after the course is finished. Learning something that one can apply in the office next day, requires a teacher and mentor like Dr. Kale who teaches you literally like a colleague and friend.

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